

# Julius Rutherford & Co

COMMERCIAL CLEANING



Let us take you through what makes JR&Co different – what we stand for, the challenging spaces we work in, and what’s kept our approach fresh for more than 30 years.

[www.juliusrutherford.co.uk](http://www.juliusrutherford.co.uk)

JR  
&  
Co

## PEOPLE AT OUR HEART

Our service is only as good as our people. We give them regular training, pay them fairly and support them, both in and out of work – because when they want to work for us, they want to work for you.

## TECHNOLOGY AT OUR BACK

Even the best cleaners are only effective if they have the right technology and systems. We give our people high-quality equipment and materials, including new technology like cobotics.

## TRANSPARENCY EVERYWHERE

Our services are driven by clear communication. Our clients have regular contact with our frontline workers and managers. We've made substantial investments in technology to ensure everyone understands our performance, from e-auditing to regular reporting.

# THE POWER OF UNDIVIDED ATTENTION

For decades, commercial cleaning has failed to give quality the top priority seen in other industries. Instead this sector has been known for cutting costs, treating staff poorly, and overlooking the latest technology and management information.

But JR&Co can show you another way. We support our people with the training, technology and respect that lets them give your premises their undivided attention. We think you'll notice the difference.

Our approach improves cleanliness, increases satisfaction and keeps costs under control.

Read on to find out how we make every hour of cleaning worth more.



## The JR&Co difference

Our founders, Dominic and Andy, started commercial cleaning work in 1990. Dissatisfied with the industry's low standards and exploitative approach, they set up JR&Co in 1994 to bring more care and attention to commercial cleaning.

JR&Co has grown significantly over the last 30 years – but our principles haven't changed. Everything we do focuses on treating our cleaners with respect and helping them do their best work.

That includes training our people properly, and giving them the right tools for the job. We reward them fairly and offer stable shifts to make their working days predictable. We recognise their efforts and help them develop. We don't increase pressure: we increase pride.

We only work in the London area, so our resources are always close at hand for you. You'll have a designated Operations Manager who has the time and resources to support your cleaners and respond to your needs.

Everything we do is designed to help our people give your work their undivided attention - which makes every hour of cleaning worth more.



### JR&CO IS A CERTIFIED B CORPORATION

JR&Co is proud to be a certified B Corporation. This independent verification confirms our adherence to the highest social, environmental and governance standards.

By choosing us, clients partner with a business committed to using its influence for good, aligning with their own values for a more responsible future.

To discover what our BIA score means, visit [bcorporation.uk](https://www.bcorporation.net).

## Undivided attention wherever we work

We work for a wide variety of organisations with demanding requirements. The only thing they all have in common is unwillingness to cut corners. This might be due to specialist sector requirements, significant daily footfall, or simply high quality expectations.

“The team are very proactive, always forward thinking. JR&Co provides us with guidance as to how we can do things better...I can say nothing but praise.”

FRESHFIELDS



## CORPORATE OFFICES

We work with some of London's most prestigious law firms and financial services companies, along with professional service firms, charities, retailers, and investment and managing agents.

Office spaces combine presentation and function, which can make them challenging to clean effectively. Your office represents your business to both your clients and employees. It must stay welcoming and attractive all day, while remaining immaculate. Cleaning must be both thoughtful and unobtrusive. This demands a flexible, blended approach, which is where JR&Co excels.

Flexible working, and increased collaboration technology, can mean fewer people in offices, especially on Mondays and Fridays, offering the chance to weight work appropriately. Whatever your workflow, we can optimise our resources to carry out the right cleaning at the right time.

## PUBLIC & HERITAGE BUILDINGS

For many years, we've cleaned some of London's most significant working landmarks. These combine high levels of use with unique buildings that are old and relatively fragile.

High and varied levels of use – from daily business to conferences and events – need a flexible approach. Our people are trained to cope with most eventualities to help keep these spaces running smoothly.

These buildings' special nature (e.g. ornate plasterwork or wood panelling) requires pH-neutral cleaning materials and sensitive techniques. Our cleaners help you balance everyday use with preservation for the future.

And we go beyond cleaning – we offer a range of ancillary services such as cloakroom management, portage, event set up and concierge services. All delivered by our motivated, security-checked and highly-skilled staff.



## EDUCATION

Educational establishments combine a wide variety of spaces, all requiring different cleaning approaches, with a high throughput of people. They also have significant safeguarding requirements.

JR&Co has great experience in these particular needs. We clean over 130 educational spaces in and around London, which include universities as well as independent and state schools.

These premises are busy and often crowded. And with such high footfall, stringent hygiene standards are vital. So we undertake always-on cleaning and a flexible, blended approach, with regular swab testing in addition to visual checks. Our people are fully trained, from cleaning and equipment handling to safeguarding. They're all positively vetted, and every employee undergoes an enhanced DBS check and is screened against the Children's Barred List.

## SCIENCE & TECHNOLOGY

Science and technology spaces can be challenging to clean effectively. Standards are high and requirements are varied. Our intelligent approach allows cutting-edge work to continue uninterrupted.

These are the ultimate in mixed use. They're likely to contain laboratories, research and breakout spaces, all requiring different specialist cleaning skills and an understanding of exactly where requirements change from space to space. They're often used as conference centres, leading to sporadic, large increases in footfall.

JR&Co's combination of specialist training, attention to detail, and cutting-edge audit and management information tools ensures that we meet all these needs. And we put just as much thought into our materials. We use non-caustic cleaning agents, no single use plastics, and proven pH-neutral anti-bacterial and anti-viral agents.

## Staying fresh for 30 years

Since we started cleaning, the world has changed – along with the technology we use. But our principles of care haven't. We still prioritise caring for our people, our clients and our quality of service.

When we take over a new contract we don't always bring in new people, but we do bring in new motivation.

And we certainly bring in new ways to support your cleaners, always letting them give their undivided attention to their work.

“JR&Co did a great job taking on our contract. The productivity of the team improved, the cleanliness of the building improved, and a consistency of cleaning was introduced and maintained.”

UNITED GRAND LODGE OF ENGLAND



## A different approach to cleaning

### RESPECT FOR OUR PEOPLE

We ensure all your cleaners have thorough training in health and safety, security procedures and cleaning skills, as well as your specific requirements. We undertake monthly on-site training to ensure their knowledge stays up to date.

We reward them fairly, pay them promptly and offer them stable shifts that make their working days predictable. We recognise exceptional performance and offer development opportunities. So our retention rates are three times better than the industry average. Retaining this expertise helps us deliver high standards consistently, year after year. And if our people want to work for us, it means they want to work for you.



### TECHNOLOGY & EQUIPMENT

Equipment quality has a huge impact on our cleaners' performance. Good equipment does a better job – and it's easier to use.

We only use high-quality, sustainable equipment and materials, adding cobotics wherever possible to free up our humans for tasks that require more intelligence and finesse (e.g. touchpoint cleaning).

We have our own equipment maintenance team and workshop to ensure that our people always have the equipment they need. The materials we use are biodegradable, antibacterial and environmentally friendly.

### RESPECT FOR THE ENVIRONMENT

JR&Co believe that reducing our impact on the environment is integral to our success as a business. Our environmental management system complies with ISO 14001.

We've eliminated single-use plastics, use only recycled cloths, embrace low-water technologies, and use non-caustic cleaning agents in pre-dosed dispensers. Plus, we've moved to a 100% EV-only fleet and completed a multi-award-winning project to digitise all our site files, significantly reducing paper consumption.



## Undivided attention to client service

Our clients, quite rightly, focus on the value we offer. So we prioritise being responsive and transparent. And we stay on top of the day-to-day for every contract, with an eye to value – and on every detail.

### HANDS-ON MANAGEMENT

Every client has an Operations Manager (OM): their key contact at JR&Co. We never let OMs get stretched too thinly – we ensure they have time to visit your premises frequently, manage your cleaners proactively, and respond to your needs.

All our OMs hold Level 1 and 2 NVQs in Cleaning and Support Services. They're fully trained, from customer services to manual handling, and will work with you to maintain the highest standards of performance.

### FRESH THINKING IN CLEANING

At JR&Co, innovation is fundamental to how we continually enhance your service.

Our experienced team work hand-in-hand with clients, leveraging data and their deep knowledge to identify opportunities and challenges, finding intelligent solutions that make your cleaning service better, day after day, year after year.

We meticulously test and trial everything before putting it into practice, making sure it works brilliantly and reliably.



### ACCESS TO DETAILS

Communication is at the heart of our approach – our management information systems provide objective, real-time views of attendance and performance.

- Our systems monitor quality and report service issues in real time. And management information is completely transparent – you know what we know.
- Management reporting includes informal weekly audits and formal monthly audits. Cleanliness audits are recorded electronically and via photographs to provide objective information.

Our teams capture information, generate reports, record site interactions, generate quotes for extra services and instantly assign remedial actions.

And all our employees, from directors to part-time cleaners, must visit our HQ to pass positive identity and enhanced DBS checks, and provide biometric data. This protects our employees from exploitation, and ensures that no risk is passed on to you.



## Our services

- Daily cleaning
- Housekeeping
- Event cleaning
- Specialised deep cleans
- Janitorial services
- Portering & cloak room
- Window cleaning
- Washroom & hygiene services
- Recycling & waste management
- Laundry services & floor mats
- Pest control
- Provision of consumables

### OUR JR&CO STARS

Our people are the heart of JR&Co. Their dedication, care, and undivided attention to detail ensure we consistently deliver exceptional cleaning and client service.

From cleaning operatives to support teams, to those proudly receiving their JR&Co Star awards or Thank Your Cleaner Day gifts, and the whole team celebrating at our summer party, you'll see a culture where every team member is valued and thrives.

This positive environment ensures they bring real dedication and skill to your premises. And makes a difference you'll see and feel.





We hope this introduction to our commercial cleaning services gives you food for thought. If you're interested in the difference we could make to your business, please get in touch.

Chris Jarvis  
MANAGING DIRECTOR  
*Chris Jarvis*

#### GET IN TOUCH



Scan to book  
a call with  
our team.

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